Trade Pro Marketing Guidebook



Check off all styles of marketing that make sense for your business:

Traditional Marketing

Printed advertisements **Newspapers** Community newsletters or bulletins Printed sales and direct mail tools **Flyers** Postcards **Sponsorships** TV advertising Radio advertising 30-second spots 60-second spots Talk show sponsorships Leave-behind marketing tools Pens Magnets Other:

Digital Marketing

Website Responsive design Consistent messaging Business name, address, phone number on each webpage Logo consistently used Email capture box Gated content Blog content SEO **Directory listings** Paid amplification and online advertising Social media (Facebook, Twitter, LinkedIn, etc.) Google Ads and PPC Influencer marketing Retargeting Email campaigns Guest posting Reputation management and reviews Social media business page posting Facebook Twitter Instagram Pinterest LinkedIn

Integrated Marketing

Streamlined messaging across all channels Content updated on reliable schedule Content repurposing in position Data analyzed regularly Tracking measures in place

Referral marketing

Other: